

BUSINESS ROSTER

HMC ENJOYS LONG STANDING MUTUALLY SUCCESSFUL BUSINESS RELATIONSHIPS WITH THE LEADERS OF THE WORLDWIDE SCRAP METAL INDUSTRY. • THESE ASSOCIATIONS WERE BUILT ON HMC'S STRONG COMMITMENT TO INTEGRITY, RESPONSIVENESS, AND RELIABLE EXECUTION OF BUSINESS AGREEMENTS AND CONTRACTS. • AS A GLOBAL TRADER OF FERROUS AND NON-FERROUS SCRAP METALS, HMC ACTS AS A BUSINESS PARTNER FOR TRADE BETWEEN THESE COMPANIES AND OTHERS, CONSTANTLY INTRODUCING NEW OPPORTUNITIES FOR INCOME DEVELOPMENT AND TECHNICAL ADVANCEMENTS.

UNITED STATES

Texas Shredder Inc.  
Westland Metal Inc.  
Sims Metal  
UNI-All Group Ltd.  
U.S. Ferrous Trading Inc.  
SILREC Corporation  
America Metal Export, Inc.  
David J. Joseph Company

San Antonio, Texas  
Hayward, California  
Richmond, California  
Atlanta, Georgia  
Greenwich, Connecticut  
Lexington, Kentucky  
New York, New York  
Cincinnati, Ohio

CENTRAL AMERICA

Metalos Refinaos  
Grupo Nemak

Apodaca, Mexico  
Monterrey, Mexico

EUROPE

ELG, Eisenlegierungen  
Handelsgesellschaft GmbH  
POPP Metal Handel  
Indra  
ERG, Edelstahl Recycling GmbH  
KIMF, Kalkenkirchen Metal  
Recycling GmbH  
Johan Preuer GmbH  
Orbit Metals Corporation  
THEO STEIL GmbH

Duisburg, Germany  
Neu-Isenberg, Germany  
Hockenheim, Germany  
Aschaffenburg, Germany  
Hamburg, Germany  
Wurtzburg, Germany  
Muehlheim, Germany  
Trier, Germany

MALCO SA

Groupe Valtond

Paris, France  
Paris, France

Gemini Corporation NV

H.J. Hansen Recycling Ltd.  
Helik Teigen AS  
Stena Metal  
Deydesa 2000

Antwerp, Belgium  
Odense, Denmark  
Hooksund, Norway  
Stockholm, Sweden  
Vitorria, Spain

Levinet VOF  
Reukema Non Ferro Scheiding BV  
Metran Rohstoff-  
Handelsgesellschaft GmbH

Nederweert, The Netherlands  
Harderwijk, The Netherlands  
Amstetten, Austria

ASIA

Honda  
UNI-All Group Ltd.  
Steel Union Co. Ltd.  
King Modern Metal Co. Ltd.  
SIGMA Brothers Inc.  
Harlee Enterprise Co., Ltd.  
Glemonsky Enterprise Co., Ltd.  
Pacien Development Corporation

Tokyo, Japan  
Ningbo, China  
Kaohsiung Taiwan  
Kaohsiung, Taiwan  
Kaohsiung, Taiwan  
Taipei, Taiwan  
Taipei, Taiwan  
Taipei, Taiwan

Gemini International Traders

Bhatt Impex Pvt. Ltd.  
Recoup Industries  
Modi Bombay  
Ganesh Narayan  
TB Metal Corp.

Lahore, Pakistan  
Jammagar, India  
Mumbai, India  
Mumbai, India  
New Delhi, India  
New Delhi, India

PT. H.P.

Surabaya, Indonesia

MIDDLE EAST

Malta Metals Trading Co. Ltd.  
Metallic Impex

Dubai, U.A.E.  
Dubai, U.A.E.

*"We have full confidence in him and we confirm that we will continue our good business relation(ship) with him whenever an opportunity will arise."*

**IMALCO**  
Paris, France

ABOUT HANNI HARTMANN

Hanni Hartmann started his career working in his family's scrap metal business in the 1960's. After earning an economics degree at the University of Marburg, Hanni was employed in the scrap metal industry and established business contacts in Germany, Switzerland, and The Netherlands.

His extensive knowledge of the industry eventually led to employment as a trouble-shooter, a position that allowed him to further expand his business contact network to the United States. Today, Hartmann Metals Corporation conducts business from Honolulu, Hawaii. Thirty + years of business contacts has created an extensive network that Hanni accesses everyday in metal trading.

SCRAP METAL PRODUCTS

TRADED WITH CONFIDENCE

HMC's extensive experience in every part of the scrap metal industry uniquely qualifies the company as a reliable business partner trading in both ferrous and non-ferrous metals including iron, steel, aluminum, lead, zinc, copper, metal alloys, among others.

The company's principal is qualified to act as independent professional and counsel for establishing metal grades, and/or may appoint neutral metallurgical companies to do so. Buyers are given the option to inspect materials prior to loading from suppliers in Europe and the United States.

Also, careful analysis of price movement of scrap metals traded on the London Metals Exchange (LME) and Commodity Exchange (COMEX), aid in formulating competitive and accurate trade bids. This ensures that agreements will be executed satisfactorily.

What this means to buyers and sellers of scrap metal, is that a fair and competitive price will be offered for purchase and sale. For our partners in the industry, HMC will deliver the grades and qualities of products as precisely specified by the internationally accepted recycling standards at a competitive price.

**HARTMANN**  
METALS CORPORATION

Dillingham Transportation Building  
701 Bishop Street • Honolulu, Hawaii 96813 • USA  
Phone: 808/396-5412 • Fax: 808/394-2767 • Mobile: 808/271-0766  
schrtatman@aol.com • www.hartmannmetals.com

**HARTMANN**  
METALS CORPORATION

RELIABLE, RESPONSIVE  
AND PROFESSIONAL  
SERVICE TO THE  
GLOBAL METAL  
TRADE SINCE 1970.



COMPANY MISSION

FACILITATE THE

EFFICIENT TRADE

OF NON-FERROUS

AND FERROUS

SCRAP METAL

BETWEEN

INTERNATIONAL

BUSINESS CLIENTS

RELIABLY.

HARTMANN METALS CORPORATION

**CAPABLE** HARTMANN METALS CORPORATION (HMC) CURRENTLY HANDLES APPROXIMATELY 30,000 + METRIC TONS OF NON-FERROUS SCRAP, AND SIZABLE QUANTITIES OF FERROUS SCRAP METAL THROUGH ITS HONOLULU, HAWAII OPERATION EACH YEAR. **KNOWLEDGEABLE** HANNI HARTMANN HAS OVER 30 YEARS OF EXPERIENCE IN ALL AREAS OF THE SCRAP METAL AND RECYCLING INDUSTRY. **DETAIL-ORIENTED** CUSTOMERS CAN RELY ON HMC TO FULFILL BUSINESS AGREEMENTS AND CONTRACTS PRECISELY TO CLIENT SPECIFICATIONS OF QUANTITY, QUALITY GRADE, AND PRICE, AND PROVIDE ON TIME DELIVERY. **CLIENT OPPORTUNITIES** HMC'S EXTENSIVE BUSINESS NETWORK OFFERS SELLERS A VAST NUMBER OF OUTLETS TO SELL AND EXPORT SCRAP METAL, AND OFFERS BUYERS A GLOBAL MARKETPLACE FOR PURCHASE. **SEAMLESS EXECUTION** HMC CAN HANDLE ALL STEPS IN THE TRADE PROCESS FROM LOADING SCRAP METAL FROM THE SELLER'S PLANT TO THE DELIVERY OF GOODS TO THE BUYER'S WORKS. **HANDS ON** HANNI HARTMANN STARTED HIS CAREER WORKING FOR HIS FAMILY BUSINESS IN A SCRAP METAL/RECYCLING YARD IN GERMANY. **TROUBLE SHOOTER** HMC RESCUED COMPANIES IN DISTRESS AND LEAD THEM TO PROFITABILITY BY TEACHING THEM HOW TO IMPROVE EFFICIENCY BY STREAMLINING SCRAP METAL/RECYCLING OPERATIONS. **INSURED** HMC IS FULLY INSURED AND INFORMED OF ALL REGULATORY AND LEGAL ISSUES INVOLVED IN THE SCRAP METAL INDUSTRY. **CONNECTED** HMC'S LONG STANDING GLOBAL BUSINESS RELATIONSHIPS FORM THE NUCLEUS OF ITS SCRAP METAL TRADE PARTNERS TODAY. **VISIONARY** HMC IS ALWAYS LOOKING FOR NEW TRADE OPPORTUNITIES FOR BUSINESS PARTNERS WITH AN EYE TO OPENING DOORS IN EMERGING NATIONS. HMC ALSO CREATES INNOVATIVE AND MUTUALLY BENEFICIAL PARTNERSHIPS BY JOINING RELATED INDUSTRIES. **LANGUAGE** HANNI HARTMANN IS VERSED IN ENGLISH, GERMAN AND FRENCH. **CULTURALLY INFORMED** THE EXPERIENCE OF CONDUCTING BUSINESS GLOBALLY HAS EQUIPPED HMC WITH A TOOLBOX OF SKILLS THAT INCLUDE FAMILIARITY OF WORLDWIDE ETIQUETTE AND BUSINESS STYLES. **AGENT REPRESENTATIVE** UNIQUELY POSITIONED TO FACILITATE INTRODUCTIONS OR "DOOR-OPENING" BETWEEN COMPANIES FOR MUTUAL BENEFIT. HMC WORKS WITH TEXAS SHREDDER INC., (TEXAS) NAMCO, (FLORIDA), BARLOW PROJECTS, (COLORADO), AND INDRA-RECYCLING (GERMANY) IN THIS CAPACITY CREATING OPPORTUNITIES IN HAWAII, THE U.S. MAINLAND, CHINA, AND INDIA, AMONG OTHERS. **INFORMED** PARTICIPATES IN ANNUAL ISRI AND BIR CONVENTIONS ATTENDING EDUCATIONAL SEMINARS TO KEEP UP-TO-DATE ON INDUSTRY TRENDS AND TECHNICAL ADVANCEMENT. **EDUCATED** STUDIED ECONOMICS AT UNIVERSITY OF MARBURG. **FINANCIAL CONFIDENCE** HARTMANN METALS CORPORATION WILL COVER PURCHASE ORDERS OF ANY SIZE.



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